

# Introduction - Marketplace

## Introduction to the Marketplace

The marketplace on the DBR77 platform is a hub where users can browse, buy, and sell solutions for the automation and robotization of industrial processes.

### Key Features of the Marketplace

- **Automation and Robotization Requests:** Browse and submit requests for automating and robotizing specific production areas.
- **Buying and Selling:** The platform facilitates direct transactions between suppliers and customers.
- **Integration with the DBR77 Platform:** Products available on the marketplace are fully compatible with the DBR77 ecosystem, ensuring seamless implementation and usage.

### Benefits of Using the Marketplace

- **Access to a Wide Range of Products:** A central hub for all industrial automation needs.
- **Connection to Integration Firms Across Poland:** Collaborate with experts nationwide.
- **Price Transparency:** Clear information about costs and purchase conditions.
- **Support and Consultation:** Access to experts for selecting and integrating the purchased solutions.

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## Glossary

- **Technological Challenge:** A request submitted to integration firms to implement automation and robotization in production areas. This can involve a new production line or the modernization of an existing setup.
  - **Solution:** A description of the service for implementing automation and robotization in a production company, tailored to specific technological or business needs.
  - **Offer:** A price proposal for a solution on the marketplace, detailing the product, purchase conditions, and costs.
  - **Investor:** An individual or institution interested in funding technology projects that utilize solutions available on the marketplace.
  - **Integrator:** A company or specialist that implements and integrates various technological solutions from the marketplace to create a cohesive system within an enterprise.
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[https://www.youtube.com/embed/Q3BP289kQoI?si=7\\_WOfXHgotwVBALi](https://www.youtube.com/embed/Q3BP289kQoI?si=7_WOfXHgotwVBALi)

## Data Security and Support

We ensure the safety and privacy of our users by employing advanced protection mechanisms and adhering to the latest standards. Additionally, we provide technical support and training to help users maximize the platform's potential.

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## Vision for the Future

Looking ahead, we aim to continuously update and develop our platform to provide even more advanced and market-oriented solutions.

Visit us at [DBR77.com/eng/](https://www.dbr77.com/eng/) and discover how we can shape the future of the industry together.

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